



CEO Right Hand Internship

About Mitsio Motu

Mitsio Motu is a company specializing in the use of data and new technologies to enable universal, quality access to basic services (energy, water, connectivity, hygiene, culture, public transport and logistics, health, education, culture...) - and more generally, a company specializing in the design and deployment of innovative, positive-impact solutions.

Mitsio Motu provides public and private ecosystems with relevant information and tools to enable better interaction and decision-making: accessing information and funding, collaborating with its network, planning deployments, monitoring and optimizing operations. We operate a unique model, which involves simultaneously carrying out ambitious field operations, processing complex data, developing tailor-made digital solutions and maintaining rich interactions with decision-makers from a variety of worlds.

Mitsio Motu operates from offices in Togo, France and Nigeria. Since its creation in 2018, Mitsio Motu has carried out various assignments across Sub-Saharan Africa (France, Senegal, Nigeria, Togo, Benin, Ghana, Côte d'Ivoire, Burkina faso Sierra Leone, Uganda, DRC, Tanzania...) in a significant number of sectors.

Our references include

- a variety of assignments involving the deployment, evaluation and optimization of basic infrastructure networks (water, energy, telecommunications, mobility...), as well as agricultural value chains (pastoralism, livestock, market gardening...), networks and ecosystems (start-ups...)
- a nationwide inventory of infrastructure (over 150 different asset types and more than a million infrastructures listed);
- a national geoportal;
- a national deployment plan for 50,000 solar street lamps;
- a national digital platform for start-ups;
- a digital incubator for West African creatives.

The company now aims to capitalize on its knowledge, develop a base of technological solutions, automate its procedures, strengthen its position in Nigeria, Togo and France, and expand into new markets.

What you will do

Your mission is to support the CEO in his main tasks, particularly in the field of sales and communications. You will identify our next partners and customers, and take part in the communication that will make Mitsio Motu more visible, so that we can reach ten million more end-beneficiaries.

As a chameleon, according to needs and priorities, you will accompany him in his activities:

- Participate in and follow up interactions with the company's partners and customers
- Assist in decision-making by providing qualified and relevant information on current events, sectors and partners...
- Produce presentations, reports and various studies
- Structure and improve the company's sales documentation
- Participate in the production of commercial offers and various responses to calls for projects
- Participate in company communications (social networks, etc.)

You'll accompany the CEO in his day-to-day activities and experience the life of an impact start-up manager.



Depending on your involvement, adaptability and needs, you'll be able to tackle other subjects and participate directly in the company's projects and international missions.

Soft and hard skills we value

You are a student or graduate of a leading business school, a political science course or any other high-level university course in the social sciences (other profiles welcome). Curious and committed, you're keen to get involved in strategic issues within a company with a mission.

You are passionate about development issues, access to basic services in rural, peri-urban and urban areas, and the use of new technologies and innovation. You would like to participate in several projects with a positive social and environmental impact.

Attentive to detail and inquisitive, you are able to analyze both quantitatively and qualitatively, and have a broad general knowledge.

You have excellent listening skills, and your analytical/critical mind enables you to handle several tasks independently. You have excellent writing and interpersonal skills.

Sociable, you quickly integrate into a pre-established team and are at ease with all types of external contacts (administration, private sector, citizens, etc.).

Disciplined and a good listener, you know how to take advice, receive instructions and carry them out. Autonomous, you are inclined to propose and launch initiatives to optimize teamwork or innovate. You are result-oriented and able to find solutions in emergency situations.

A first successful experience is desirable in consulting, investment, project management in the basic services, development or new technologies sectors, or in a project in West Africa/Sub-Saharan Africa.

Mandatory:

French (fluent), English (C1)

Proficiency in Google, Microsoft and GPT tools

Mastery of design tools and experience in producing social networking content a plus

Type of contract:

Full-time internship/CDD - 6 months - Competitive salary according to profile

For international profiles, international transport, accommodation, complementary health insurance and field travel expenses will be covered.

Where:

Based in Lomé, Togo.

Potential trips across Sub-Saharan Africa.

When:

Start: September 2024

End: February 2025



Recruitment process:

1) First contact HR phone call 2) Technical interview 3) Final interview with the Management team

Send your CV and cover letter, as well as any relevant documents or links (Github, previous projects...) with the following email title 24-09-INTERN-BUSDEV to: candidature@mitsiomotu.com.